



Malherbe Rigg & Ranwell inc.
est. 1894

**Attorneys,
Notaries,
Conveyancers &
Administrators
of Estates**

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Our reference: MR MONTEPARA/mm/

Date: 28 August 2013

Att: Anel Kirstein
GhostPractice – Korbicom
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Dear GhostPractice Management

RE: MRR GhostPractice Reference

We are a firm of 32 staff and 2 branches. We do Commercial, Criminal, Labour and Industrial, Divorce and Family Law. We also have a big focus on Collections, Estates and 3rd Party Claims.

We started investigating GhostPractice in 2010. We had 3 meetings, each investigating intricate detail in comparison to Winlaw and Debtcol (Used for Council Collections). The biggest fear of any business owner is how staff would reject/refuse change.

We were officially live on September 2010 and I can state the following:

GhostPractice:

- Was a positive change for our business and staff
- Management and staff offer exceptional service to optimise our business
- Has improved our productivity
- Has increased our profit
- Is a stable product – continually evolved as per clients/industry needs
- Is a modern, easy to use and that has eased most administrative burdens
- Allows us to run our business through tools and reports
- Is clearly a business that is well managed – far beyond just selling software
- GhostPractice, has the manpower, intellect and capital to remain ahead of their competitors.

We recommend GhostPractice as an exceptional business tool and commend their staff for their continual investment in the legal industry.

Yours faithfully

DINO MONTEPARA (Director)
MALHERBE RIGG & RANWELL INC.

per.

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